

Technical Sales Engineer

Levitronix is the world-wide leader in magnetically levitated bearingless motor technology and is committed to bring innovative products for Ultra-Pure Material Handling to the Life Science and Semiconductor market. Levitronix offers mixers, single- and multi-use pumps with a low shear design for sensitive fluids like cells and proteins for the Life Science Market. Levitronix also provides non-invasive Ultrasound Flow Sensors, perfectly suited for single use disposable applications. For its Semiconductor customers, Levitronix provides a range of products (pumps, flowmeters, mixers, spin systems...) for state-of-the-art computer chip manufacturing and is world-wide market leader in several applications.

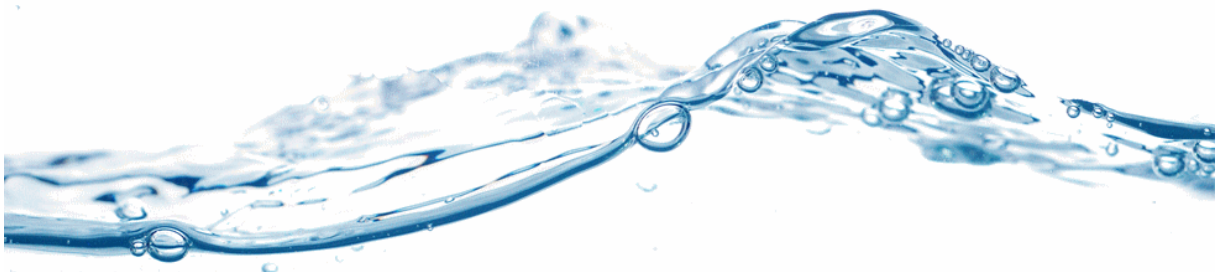
Levitronix is convinced that the success of its innovative products lines in the Life Science and Semiconductor Industry greatly depends upon the quality of customer service which the company can offer to its customers. We are looking therefore for a motivated, technically educated and self-driven employee who is able to work with worldwide leading customers in the Biotech and Semiconductor Industry for the use of sophisticated Levitronix products in state-of-the-art equipment and applications in the Biotech and Semiconductor Market.

The following activities will be required during various phases of a customer relationship:

- To grow the business of Levitronix at existing customers and with new customers.
- To assess and fully understand the customer's needs and applications.
- To develop solutions including Levitronix products. This includes the hydraulic, electrical and electronic interfacing, sensor interfacing and the implementation of control systems with Levitronix products and presenting these solutions to the customer (technically and commercially).
- To help the customer with the integration of Levitronix products and provide on-site technical support.
- To provide Technical Training of customers personnel.
- To perform full Account Management covering the technical and commercial aspect.

The focus region of the employee will be a part of in the Eastern Part of the United States but will include responsibilities in the full United States. The home base will be in the US Headquarter of Levitronix in Framingham/Massachusetts. The employee's function will involve frequent professional travel, primarily to customers in the US (and there primarily on the Eastern part of the United States), but from time to time also to countries overseas.

It is essential that the individual is able to work independently and enjoys the interaction and communication with other team members and customers. The frequent interactions with customers require strong communication and interpersonal skills.





Better Pumps for Better Yield!

The employee will need a profound technical knowledge in the areas of electrical and electronics interfacing, controls, sensors, computer skills and preferred (but not mandatory) hydraulics. An engineering degree (EE, ME, etc.) is required and experience in the Life Science/Biotech or semiconductor industry is a big advantage. The willingness to learn is a must.

If you have interest in this exciting opportunity at Levitronix, please contact Dr. Juergen Hahn (jhahn@levitronix-us.com) for further information.

